controlled by the enemy. The wise fighter can protect himself, but he can’t be certain of luring the enemy into leaving himself unprotected. It has been said, ‘You may know how to win and be unable to do it.’ Security against defeat needs only defensive tactics but defeating the enemy requires an offensive. Maintaining a complete defense needs only a little strength but launching an open attack requires exceedingly great strength. A general skilled in defense uses the most secret gradients of the earth and one skilled in attack flashes forth with divine inspiration from the heavens. Thus at one time he may secure himself against defeat and launch an attack for victory. To anticipate a winning battle only when it becomes apparent to the common man isn’t excellence.

Nor is it excellence if you fight and conquer and everyone says, ‘Well done’. To lift a down-feather isn’t proof of great strength; to observe the sun or moon isn’t proof of sharp sight; to hear the crash of thunder isn’t proof of excellent hearing. What the wisest men call an intelligent fighter is one who not only excels at winning but wins without a fight. The consummate general seeks no public acclaim for courage or wisdom in battle. He wins victories by making no mistakes. Making no mistakes creates the